

**8 hrs. CE credit
for only \$65**

Dates & Locations:

August 30

Central City
Career Advancement Center

August 31

Louisville
Executive Inn (East)

September 7

Florence
Home Suites

September 8

Lexington
The Springs Inn


September 9

Prestonsburg
Holiday Inn

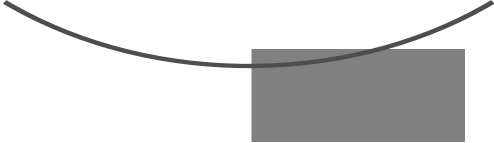
**Professional Training
Associates, Inc.**

4004 Briar Ridge Road
La Grange, KY 40031-9636

Phone: 502-241-8619
Fax: 502-241-2844



Solving Personal Lines Mysteries



Sherlock Holmes in the books by Arthur Conan says:

"It is always dangerous to reason from insufficient data."

"There is nothing more deceptive than an obvious fact."

"Any truth is better than definite doubt."

"I can discover facts, but I cannot change them."



Clues to determine the extent of insurance coverage include:

- Investigating how vehicle and home ownership and usage can affect eligibility, coverage and what amendatory endorsements are needed.
- Inspecting definitions and determining how they can clarify or confuse the issue of what property or liability coverage is actually provided.
- Exploring who is and who is not insured and endorsements that can be used to solve potential problems *before* they occur.
- Discovering how endorsements can be used to amend, extend or reduce coverage and avoid or resolve important coverage questions.
- Analyzing the differences between legal liability versus protection under the personal auto or homeowners policy - one of the biggest mysteries of all!
- Supporting your position with detailed coverage analysis.

INSTRUCTOR: Keith Wilts, CPCU, CIC

President of Professional Training Associates, Inc. (PTA). Keith has over 27 years of insurance experience involving production and consulting activities on both commercial and personal accounts. He conducts over 150 training seminars throughout the country annually.



CONTINUING EDUCATION (CE) CREDIT:

8 hours of Kentucky (P&C) and Indiana agent credit.

SEMINAR TIMES:

8:00 a.m. - 5:00 p.m.



Solving Personal Lines Mysteries Registration Form

Attendee Information: Agent CE Required: ☐ Kentucky ☐ Indiana

Full Name: _____ Social Security No: _____ - _____ - _____

Agency/Company Name: _____

Phone: () _____ Fax: () _____ E-mail: _____

Mailing Address: _____

City: _____ State: _____ Zip: _____

Cancellation/Refund Policy: A written request for a one-time transfer of the full registration fee to another scheduled seminar or a refund less a \$20.00 cancellation fee must be made prior to the end of the seminar for which the individual was registered. A transfer or refund will not be given after the seminar. Substitutions are welcome.

Signature of Attendee: _____ Date: _____ Seminar Official: Shirley Wilts

Please register me for the following seminar:

Times: 8:00 a.m. - 5:00 p.m.

- | | | | |
|--------------------------------------|--------------|------------------------------------|---|
| <input type="checkbox"/> August 30 | Central City | Career Advancement Center | 50 Career Way (Just off 189 Bypass) |
| <input type="checkbox"/> August 31 | Louisville | Executive Inn (East) | 978 Phillips Lane (I-264, Exit 11) |
| <input type="checkbox"/> September 7 | Florence | Home Suites (formerly Holiday Inn) | 8050 Holiday Place (I-75 & US 42, Exit 180) |
| <input type="checkbox"/> September 8 | Lexington | The Springs Inn | 2020 Harrodsburg Road |
| <input type="checkbox"/> September 9 | Prestonsburg | Holiday Inn | 1887 N. US Hwy. 23 |

Registration Fee: \$65.00. Fee includes all training materials and coffee breaks.

☐ Enclosed is my check for \$ _____ made payable to: **Professional Training Associates, Inc.**

☐ Please charge \$ _____ to my: ☐ MasterCard ☐ Visa

Credit Card No.: _____ - _____ - _____ - _____ Expiration Date: _____

Name on Card: _____ Signature: _____



In accordance with Title III of the Americans with Disabilities Act, we invite all registrants to advise us of any disability and any requests for accommodation to that disability. Your request should be submitted as far as possible in advance of the program you wish to attend.

☒ Please make a copy of the completed form for your records; no confirmation will be sent. Thank you.



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